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Panel A5

**European Naval Cooperation – prerequisite for
(collective) maritime security in the Mediterranean
and Black Sea**

Tuesday, 26th November 2019, 14:30 – 16:00 h

Alex Saklambanakis is the European Business Development Executive for Raytheon Missile Systems, a post which he has held since 2012. Within his role, Alex is focused on supporting customers across all domains (air, land, sea, and space), to develop capability based solutions. He is responsible for developing Raytheon Missile Systems's regional strategies, and is part of the company's international team responsible for identifying strategic partnership opportunities with European industry. Previously, Alex was the Raytheon Missile Systems Business Development Executive for the United Kingdom. Prior to Raytheon, Alex worked for MBDA and the former INSYS and GEC Marconi companies, supporting various missile programmes in the areas of systems engineering, data analysis, integration & test, programme management, and business development. Alex holds a bachelor's degree, with honours in Aeronautical Engineering from City University in London. Born and raised in London, he now lives in a small English village (who his wife would argue is a large urban town) in the county of Surrey with his family.