



Richard Keulen
Director Naval Sales Damen Schelde
Naval Shipbuilding

Panel B7

**National Military Procurement – a major challenge
for any EU/NATO Nation**

Wednesday, 28th November 2018, 11:45 – 13:15h

Working Experience:

Damen Schelde Naval Shipbuilding. Naval Sales Support
October 2015 – Present. Vlissingen, The Netherlands
Director Naval Sales Support.

Damen Schelde Naval Shipbuilding. Naval Sales Support
March 2013 – October 2015). Vlissingen, The Netherlands
Naval Sales Support - Sales Support Naval/Military shipping. Primary area Middle East and
Africa

Ministry of Defence. Staff Officer EU Military Cooperation Affairs
January 2012 – March 2013. Ministry of Defence, The Hague
EU portfolio within the International Military Cooperation Branch of the Netherlands Ministry of
Defence. Staffing of EU Common Security and Defence Policy (CSDP) Affairs.

Staff Officer NATO Defence Planning within Defence Staff
August 2011 – January 2012. Ministry of Defence, The Hague
NATO portfolio within the International Military Cooperation Branch of the Netherlands
Ministry of Defence.